

## 2016 Club Kit Report

2016 Has been a challenging year for club kit. We have moved from the old system of the kit secretary collating the kit orders and subsequent delivery to the on-line shop system. Whilst the on-line shop system took a while and couple of false starts, we are now awaiting the first order which is due to be delivered to me on 2 December. From my point of view, and those I spoken to subsequently, once in place in its final form the ordering process seems to have worked well although some improvement could be made to the kit descriptions. This is something I will be discussing with Kalas.

There have been three orders this year:

The first by the old system for £1,909.20;

The current members order using the on-line shop for £5,841.00 which included a 20% discount for members paid for by the club; and

A club stock/Go-Ride order for £1,429.50

The current club stock stands at £2,459.67 comprising

Looking forward, the on-line shop will be opened on a quarterly basis with the next window being 23/01/17 to 05/02/17.

As noted in my manifesto I think that to a great extent Kalas offers much of what we need in a wide pricebut there are some gaps in their range that I think can be better met by others. As a result I have been investigating some additional items

- Castelli including their Gabba and Perfetto waterproof jerseys (these are widely recognized as the pros choice of waterproof and it looks like the custom version will be cheaper than retail), arm/leg warmers, gloves and shoe covers. I have also been talking to Castelli about a custom version of their Body Paint speeds suit (again it looks as though custom versions will be cheaper than retail);
- Defeat for socks, arm/leg warmers, gloves and shoe covers. Details of the sock designs can be seen on the face book page and I soon as I have firm pricing information I will share that there too; and
- Apis for traditional cotton caps. Details of two designs can be seen on the face book page and I soon as I have pricing information I will share that there too.

As soon as I have further information I will post it on the club facebook page as well as sending out survey monkey emails to accurately gauge interest to ensure that minimum order numbers can be met..

There have also been requests for off the bike kit, club polo shirts, hoodies and track suits. More information will be posted on the facebook page soon.

If you would like to discuss any other kit requirements or issues with ordering, please contact me at [stivescc.clubkit@gmail.com](mailto:stivescc.clubkit@gmail.com)

Regards

Chris Lawrence